ABERDEEN BUSINESS SCHOOL

Improve your future and gain an advantage with the Aberdeen Business School MBA Oil and Gas Management degree

Academic Session 2011/12

SPANNING BOUNDARIES AND DEFINING YOU IN ENERGY

www.rgu.ac.uk/mba
MBA OIL AND GAS

ABERDEEN BUSINESS SCHOOL

DISCLAIMER

This course guide is intended as a guide for applicants for courses delivered by Robert Gordon University. In compiling it the University has taken every care to be as accurate as possible, and the information in this course guide is correct at the time of going to print, but the course guide must be read as subject to change at any time and without notice. The University undertakes to make every reasonable effort to provide the teaching and academic facilities necessary for applicants’ programmes of study. However the University reserves the right, if such action is considered to be necessary, to make variations to fees and/or to vary the content or delivery method of any course at any time. In addition, the University may, at its sole discretion, discontinue or amalgamate any course(s). In these rare cases the University will notify applicants as soon as possible and reasonable steps will be taken to provide a suitable alternative to a discontinued course.
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The decision to pursue a degree can be complicated and expensive. It is a very personal decision as it will directly impact on your future. An MBA will also require sustained commitment and effort over a substantial period of time.

Choosing a reputable MBA is not easy as there are thousands of MBA degrees available worldwide, many with similar propositions to ours, and others with distinct differences. Sometimes final decisions are made on factors such as price, accreditation and rankings. These are important as indicators of affordability, meeting expectations of accreditation bodies and perceptions as to the quality of an institution.

However, your decision needs to reduce down to how the degree will help meet your career expectations. It may be that you have not given this much thought and see the need for an MBA because other senior figures around you have this degree. Alternatively, you may love learning or the challenge of learning, or you may have had a successful career and would like to validate this with an MBA.

How do you unravel the complexity of your career expectations? This is certainly a hard task but one worthy of your attention each and every working day, even if the outcomes are not clear as yet. It is a question you must try to address before choosing an MBA.

“
If you are looking for an intensive MBA that blends academia and practical application,... and is focused on your energy career, I believe Aberdeen Business School is unrivalled.”

However, your decision needs to reduce down to how the degree will help meet your career expectations. It may be that you have not given this much thought and see the need for an MBA because other senior figures around you have this degree. Alternatively, you may love learning or the challenge of learning, or you may have had a successful career and would like to validate this with an MBA.

Your starting-point in this exploration is to consider your current position and determine your current career trajectory if you were to take no action. Your next task is to determine how you can influence or redefine that trajectory and identify a long-term objective in the shape of an actual position to aim for. You can then deconstruct this position by analysing the types of people in these positions, how they got to these positions and who they know and network with. You can use this information to determine positions you need to target in the short term to achieve your long-term goals.

This all sounds like hard work and it is! However, your initial work will generate a number of questions that can inform your choice of MBA such as:

- What is the course content?
- How does the course content help me meet my career objectives?
- Will the course content meet my long-term or short-term objectives? Of course, you need to meet the short-term objectives before your long-term ones can be realised.
- Can I apply what I learn?
- Does the course have links to people and organisations in my chosen field?
- If there are specific industry locations, how close is the institution to this industry?
- Can I network with the alumni?
- Is the institution credible?
- What is the reputation of the institution?

When it comes to an upstream Oil and Gas or Energy MBA, we are best placed globally to meet your needs. Our focus means that you will spend time during your course analysing and managing your career.

If your decision is between a general MBA and a specialist MBA, bear the following in mind.

In the eighteen months it took me to design and research the MBA Oil and Gas management degree, a CEO of a major Oil company said that “a [general] MBA is nice to have but it is of no use if you don’t know much about my industry... it is imperative to have Oil and Gas subject material”.

If you are looking for an intensive MBA that blends academia and practical application, builds confidence and competency through a personal and intimate experience and is focused on your Energy career, I believe Aberdeen Business School is unrivalled.

Aberdeen Business School is consistently ranked well and has approval from over twenty accreditation bodies. Our MBA is AMBA-accredited. So if you are an Energy-professional, you should give our MBA Oil and Gas Management degree serious consideration.

Allan Scott
MBA Director
A UNIVERSITY WITH AN ENERGY FOCUS

Robert Gordon University is known worldwide for its expertise in Energy and the University has a wide range of Energy degrees in Engineering, Business and Health.

The University has been in existence as an educational institution since 1750. Today, we are a dynamic modern University with an international reputation for providing high quality education from Undergraduate to PhD level.

Robert Gordon University continues to succeed on a global and national level and was named Best Modern University in the UK by the Times Newspaper (2011) and ranked first in Scotland, and fourth overall in the UK, for international student satisfaction.

Every year since the tracking of graduate employment began, the Times has named Robert Gordon University as the top university for graduate employment in Scotland and placed in the top four in the United Kingdom.

Collaborative work with professional bodies, industrial organisations, government departments and research institutes continues to enhance our academic profile at home and abroad.

All our programmes are designed to offer students an effective combination of academic study and practical experience, developed by close consultation with industry.

In combining the best of the academic and professional worlds, a degree from the Robert Gordon University places graduates ahead of the rest.
ABERDEEN BUSINESS SCHOOL

Aberdeen Business School is one of the leading providers of management and professional education in Scotland. The school was founded in 1965. We have over 1,900 postgraduate students from over 80 countries and offer a truly international experience.

Our Energy degree provision:
- MBA Oil and Gas Management
- MSc Energy Management
- MSc Health, Safety and Risk Management
- MSc Human Resource Management
- MSc Oil and Gas Accounting
- MSc /LLM Oil and Gas Law
- MSc Project Management
- MSc Purchasing and Supply Chain Management
- MSc Quality Management

Some of our accreditations:
- Association of MBAs
- Chartered Institute of Personnel and Development
- Chartered Institute of Purchasing and Supply
- Project Management Institute
- Association for Project Managers
- Chartered Management Institute
- Energy Institute

The school has international expertise in Energy research, and was rated at an ‘International standard’ in the last research assessment exercise (RAE 2008). We are rated ‘excellent’ by the UK Quality Assurance Agency for Higher Education.

Build for your career through accreditation
ABERDEEN: GLOBAL ENERGY HUB

Aberdeen is a global hub for energy companies and Energy innovation. There are over 3,000 energy companies in Aberdeen, employing over 100,000 oil and gas workers. No other city in the world can match Aberdeen for the density and intensity of Energy activity.

Aberdeen is a city both modern and ancient which provides a friendly environment in which to live and study. It has a population of over 250,000, of which approximately 20,000 are students.

The third largest city in Scotland, Aberdeen is famous for its beautiful granite buildings, earning it the nickname “The Granite City”.

“Aberdeen is known as the oil capital of the world. Where I am from in Africa Aberdeen is where you go to learn the ways of the oil business.”

Henry Bob-Manuel
(MBA Oil and Gas Management 2009)

Situated at the heart of the offshore North Sea oil and gas industry, with a flourishing fishing tradition on its doorstep and surrounded by fertile farmland, Aberdeen is well placed to turn its position to an advantage.

Local industries and expertise are recognised the world over and have made Aberdeen the commercial and cultural centre of the North East of Scotland.
UNIVERSITY RANKINGS

Business School rankings:

- The Times Good University Guide 2010 positions the University at 31 out of 110 for Business Studies.
- Guardian University Guide 2011 ranks the Robert Gordon University in position 15 out of 113 for Business and Management.
- Eduniversal Dean’s 2009 Survey positions Aberdeen Business School was ranked 13th on the 3 Palmes category for excellent business schools in the United Kingdom.
- The online MBA and online MBA Oil and Gas Management degrees are positioned in the top 40 global MBAs in the Business Week, QS and the Financial Times listings.

What the papers say about the Robert Gordon University:

“Overall if you’re looking at the high earners, you’re looking at the top of the league tables, which is mostly the Russell Group universities, such as Oxford, Cambridge and Bristol, and the 1994 group which includes Sussex and St Andrews. There are huge exceptions such as oil and gas management at Robert Gordon University, Aberdeen.”

The Times (22 September 2009)

“With a graduate unemployment rate that is lower than the most famous universities in the country, including Oxford and Cambridge, plus a flourishing reputation for research, high student satisfaction rates and ambitious plans for its picturesque campus, Robert Gordon University is The Sunday Times Scottish University of the Year.”

The Sunday Times (12 September 2010)

“Consistently one of the best UK Universities for graduate employment due to ... single-minded focus on professional education.”

The Independent (20 May 2010)

“Scottish University of the Year”

The Sunday Times (2011)
The energy sector is facing some profound changes due to factors such as climate change and other environmental issues, changing patterns of viability in exploration and development, speculative oil markets, corporate governance and ethical practice, attitudes towards health and safety, an ageing workforce and ageing assets, fragmentation of the value chain and the diversification of activities within organisations. The sector also operates within an international environment and is thus influenced by international conditions and macro-economic forces. Indeed, competition is forcing all organisations to concentrate on developing strong management competencies. All these issues have been taken into account when developing this degree.

The MBA Oil and Gas Management degree is designed to provide experienced practitioners in the oil and gas sector with the advanced business, management and leadership skills needed to function at a strategic level as contemporary Energy managers.

The course is aimed at middle to senior managers or those aspiring to these positions within the oil and gas industry.

This degree offers significant choice to you in terms of oil and gas subject breadth, study mode and career path. The modules cover the full spectrum of oil and gas strategic management activities.

There is no where better to study this degree than in Aberdeen. Aberdeen has over 3,000 Energy companies and the Robert Gordon University has relations with the majority of them.

The content in this degree is truly international and we have collaborative arrangements with universities of international stature in many of the major energy hubs in the United States, Australia, Finland, Russia and Saudi Arabia.

The MBA Oil and Gas Management degree has been ranked in the Financial Times and Business Week listings since this programme launched in 2007.

Our philosophy for the MBA is that it should provide you with a portfolio of skills combined with a higher level of critical thinking that will stay and grow with you for the rest of your life.

You will develop better subject knowledge, decision-making ability and learn how to apply strategic principles within your industry. You will improve your communication skills, writing skills and leadership skills throughout the MBA experience.

At a personal level, you will gain higher levels of self-confidence, self-esteem and improved individual strengths and abilities.

During the MBA you will develop as a reflective thinker, moving to a performing practitioner through the study of specific industry content and strategic management. The project phase is an opportunity to apply what you have learned to a real strategic problem.

The ability to analyse, reflect and act will also be applied to your career goals and time is spent planning and developing your future path to success.

These benefits add up to more business experience, a better chance of a more responsible job, higher satisfaction with your current job...

Our full-time students say that the MBA is personally and academically transforming. The executive part-time and distance-learning students see benefit almost immediately as they apply their learning to their management practice.

Graduates and students from our MBA programmes find considerable success during and after the study of the MBA.

The MBA has a strong alumni association in a number of countries. We expect our alumni to help shape the success of the MBA.
MAKE THE RIGHT CHOICE OF ENERGY DEGREE

Here is a brief guide to help you choose the right degree for your career from the Energy portfolio on offer at the Robert Gordon University.

- MBA Oil and Gas Management
  The MBA Oil and Gas Management degree is a post-experience management degree for those candidates who are in a position to influence operational and/or corporate strategy.

- Management and Business Degrees
  For those candidates focusing on a management discipline or are in an early part of their career, then the following selection of degrees may be more suitable:

- MSc Energy Management
  This unique all energy course has been developed to support global careers in upstream oil and gas, midstream oil and gas and renewable energy management. The course is available both on campus and in distance learning mode and will offer students the opportunity to choose a route through the programme focusing on their professional field through specialist modules.

- MSc Health, Safety and Risk Management
  Health and safety and the ability to manage risk are mandatory in the Energy industry. This degree will provide those in this area or wishing to specialise in this area a comprehensive education.

- MSc Human Resource Management
  If you are going to work in the human resource, organisational development or training aspects of an Energy company in the UK, then you will need to have membership of the Chartered Institute of Personnel and Development (CIPD). One means of achieving this membership and acquiring a respected Masters degree is through this qualification.

- MSc Oil and Gas Accounting
  The course offers a blend of theory, experience and the practical skills required for effective financial management within the industry. It will enable students to develop a critical awareness of the key issues in accounting for upstream oil and gas exploration, development and production activities and is delivered by respected academics with relevant industry experience.

- MSc/LLM Oil and Gas Law
  Lawyers and contract managers play important roles in oil and gas companies. This degree meets the needs of these roles head on and is suitable for those in legal positions, lawyers wishing to have a specialism, established industry professionals, contract managers, accounts and finance professionals and business development executives involved in negotiations.

- MSc Project Management
  This has been designed with the Energy industry in mind. Project management is an important discipline within the Energy sector as most work is project-based. This degree is accredited by the Association of Project Managers (APM) and the Project Management Institute (PMI). It is also recognised by the Engineering Council.

  This degree is ideal for those candidates with an engineering background, who work within a project environment or who wish to traverse into this industry.

- MSc Purchasing and Supply Chain Management
  Onshore and offshore assets require the organisation and movement of equipment and the co-ordination of operations and people.

  This degree is accredited by the Chartered Institute of Purchasing and Supply (CIPS) and is ideal for those candidates specialising in the areas of purchasing, procurement, contract management, supply chain management, operations management or logistics.

- Technical Degrees
  The University have a unique family of engineering degrees for the oil and gas industry for those wishing to strengthen their technical expertise:

- MSc Oil and Gas Engineering
  This is the only degree available for pre-experience candidates and those with a non-engineering degree.

  The following degrees allow for specialisation in the appropriate Oil and Gas engineering discipline:

- MSc Asset Integrity Management
- MSc Drilling and Well Engineering
- MSc Petroleum Production Engineering
- MSc Subsea Engineering
MBE EXPERIENCE

Transforming people
We transform people and careers by building confidence and helping you develop the skills needed to succeed.

International reputation
Our MBA has an international reputation. We are AMBA-accredited and rank in the top four for graduate employment in the UK. We have international Energy academic collaborations in the United States, Australia, Europe and the Middle East. We deliver corporate programmes to a range of Energy companies including Total, Amec, BJ Services, Sonatrach and PDVSA.

Curriculum built around the needs of senior managers in the energy industry
We believe that industry must be involved in the design of our MBA. This is why we spent eighteen months interviewing 50 CEOs and directors and 250 managers from major Energy companies before designing the MBA. This interaction continues to ensure the curriculum is relevant and appropriate and is taught by experts and leading academics who have achieved success in the corporate world.

Learning methods built around practical application
The learning approaches and assessment are designed so you can apply your learning in your organisation or elsewhere.

"I feel my studies have provided me with a competitive edge which in turn has opened up opportunities for career advancement. My MBA has also encouraged me to think outside of the oil and gas sphere."
Russell McNicoll (MBA 1999)
VP Sales and Marketing, Baker Hughes INTEQ (Houston)

"I genuinely feel the distance-learning services have been excellent. The staff and facilities at Aberdeen Business School are their greatest assets"
Ryan Farmer (MBA 2009)
Manager, Rolls Royce

You will begin by considering the complex decisions faced at an operational level and building specific Energy knowledge. This is consolidated and integrated with an exploration of strategy. The MBA project, strategic business simulation, leadership workshop, and the study tour provide further opportunities to put your learning into action.

Small class sizes and personal experience
Our students are experienced managers and we teach in an interactive and intimate setting that allows your experiences to be shared. You have personal tutoring, personal development opportunities and dedicated career counselling available to you.

"By the time I had completed my MBA, I felt I was more astute and confident at tackling complex issues, ideas and concepts and turning them into coherent plans and balanced recommendations. The overall quality of lecturing and teaching style was very high and I felt we were exploring genuine cutting-edge thinking. Doing the MBA undoubtedly raised my game and continues to provide benefits today"
John Yule (MBA 2000)
Team Leader Europe, Shell Exploration & Production

European Energy Hub
We are located within five miles of over 100 major oil and gas companies, including BP, Shell, Total, Taqa, Chevron, Exxon Mobil, and Conoco Phillips.

Excellent facilities
Aberdeen Business School is a modern campus on the banks of the river Dee. We have some of the best teaching and leisure facilities of any university.

"I have no doubt in my mind that I would not find myself in this job, or in the wonderful city of Houston, if it were not for the dedication of numerous lecturers (and students) resulting in a quality education from RGU"
Richard Patterson (MBA 2005)
Business Development Manager, Baker Oil Tools
MY MBA EXPERIENCE

Here are a few comments from the MBA Oil and Gas Management graduating class of 2009:

1. “I would say don’t come thinking it is what you expect as it will open up a lot of ways of reasoning. You start to think differently about how business is undertaken and how business leaders think and the decisions they have to make and the implications. Come with your ears and your eyes open and come in with an open mind – that way you get to learn.”
   Henry Bob-Manuel, Full-time Class, Nigeria

2. “The programme was intense, the parties were fun and my classmates have very diverse capabilities and personalities. The experience was worthwhile and ranks top in my life.”
   Stella Emeaye, Full-time Class, Scotland

3. “The MBA program improved my skills, enhanced my self-confidence, and helped me to build a very valuable network to achieve my full potential in my personal and professional life in the future. I see myself as a capable specialist in business development, having acquired useful techniques and knowing systematic approaches for dealing with strategic problems which will help me in my future working life.”
   Kambiz Bidad, Full-time Class, Iran

4. “The course provided me with the requisite exposure to the dynamic nature of the oil and gas industry. It also broadened my skills with regards to leadership, change and strategic management. I have acquired more confidence and capabilities.”
   Femi Faturoti, Full-time Class, Nigeria

5. “The year has been a rewarding experience gained from the challenges and new learning-curves posed. My views on organisational functions, from operational to strategic perspectives with impacts from the ever changing environment, have now expanded and equipped me with the necessary skill to be able to analyse decision making.”
   Mohammad Khidzi Abdul Rahman, Full-time Class, Malaysia

6. “The program has provided a well-rounded experience and has enhanced both my personal and career development skills. Learning in RGU has increased my network base and better positioned me to work in a multicultural / multidisciplinary team-based environment.”
   Eno Efanga, Full-time Class, Nigeria

7. “Without the MBA oil and gas course, I would have less chances of moving up the career ladder. The course has opened the pathway to aim for higher positions in the oil industry. It has made me a more complete person.”
   Paulo Figueiredo, Full-time Class, Portugal / Angola

8. “The MBA experience was both challenging and rewarding. I learnt the value of elements such as team-work, time-management, team-communication, change-management, leadership and others too numerous to mention. On the whole, I enjoyed the experience and would heartily recommend it to others.”
   Abbas Idiong, Full-time Class, Nigeria
"The MBA program has been a quite challenging track where we have developed strategic thinking and problem-solving skills to take decisions in a highly integrated and highly complex environment."

Fernando Chirinos, Full-time Class, Venezuela

"As a young entrepreneur, the MBA programme has been a fantastic way to reawaken brain cells, boost my confidence and broaden my horizons. The MBA has equipped me for roles that span across my engineering background and management, and already I am feeling the benefit of the modules that we have studied and the experiences we have gained. In my view, it is well worth the investment – you get back so much more than just an MBA; you get experiences, confidence, new perspectives, understanding of managerial processes and of forming strategic views, you learn how to cope with uncertainties, complexities and ambiguity through the development of approaches to critical thinking."

Omoregie Ogbeide-Ihama, Full-time Class, Nigeria

"The MBA Oil & Gas Management course helped me to improve my managerial skills and knowledge."

Rustam Omarov, Full-time Class, Kazakhstan

"In a world where advantage increasingly depends on movement rather than position, the need to develop oneself intellectually has become a ‘must do’ rather than a ‘will do’. For me, completing the MBA programme has been one of the most gratifying experiences of my adult life. Personally, I found the programme to be extremely stressful but challenging, daunting yet exciting. I have matured, not only professionally but also personally as over the months I have seen myself evolve from a nervous newcomer to a more confident, self-aware individual. I have learnt a lot, notably about the ever volatile business environment, how to react in a pressured environment and how to be a better manager. In essence, I believe this postgraduate degree will give me an upper hand in my future job roles, and also prepare me to face future challenges. It is an accomplishment and an experience that I will always look back on with pride and satisfaction."

Isi Olumide, Full-time Class, Nigeria

"The MBA program was a great experience as it allowed me the opportunity to work and interact with other students from various backgrounds. The positive impact of its curriculum is very noticeable when utilising the inherited teachings and theories throughout your daily professional career."

Makan Yarandi, Full-time Class, Canada

"The trip to France helped me make a comparison between the experience in ABS and that in other institutions and interacting with other students from other institutions and made me realise that I had a quality programme. It made me see in a practical perspective what we had learnt. I have become a citizen of the world... when you talk about a global village you don’t see it until you come to the class... I have friends from all over the world now. This programme is intimate as you work with people closely over one year... very friendly people. I now realise that... I have learnt a lot about culture, how people respond to things, not just cultural things. I can now understand people more. It gave me the opportunity to do that. It was fun."

Eze Nwachukwu, Full-time Class, Nigeria

"The MBA programme for me has been interesting, challenging and educative. It was an experience I found worthy of the time, energy, and finances that went into it. With a previous technical degree in Chemical Engineering, the course has adequately prepared me for a greater responsibility in the oil and gas sector, which is where I currently work."

Adewale Adeniyi, Distance Learning, Netherlands

"There are so many things I have learned about oil and gas. I am not an engineer but I work for an engineering company. I learnt a whole lot about oil and gas. There was a time I was talking to some colleagues who I work with at Schlumberger and they actually thought I was an engineer because I was talking about the site tracking, the platform, how you could do the decommissioning. When I told them I came from a social science background, they were amazed. They asked where I graduate from and I said ABS, Robert Gordon University in Aberdeen... that has really changed me a whole lot."

Nancy Bethel, Full-time Class, Scotland
RECENT MBA PROFILES

All students must have Energy or Energy related experience to be considered for our MBA. The typical role profiles of students prior to beginning the MBA Oil and Gas Management are as follows:

Average Experience
Our students have extensive Energy experience which makes for informed discussion and strong networking opportunities during your studies.

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<th>Full-time</th>
<th>Executive</th>
<th>Online</th>
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<tr>
<td>5-9 years</td>
<td>29%</td>
<td>52%</td>
<td>20%</td>
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<tr>
<td>10-14 years</td>
<td>46%</td>
<td>36%</td>
<td>31%</td>
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<tr>
<td>15-19 years</td>
<td>17%</td>
<td>4%</td>
<td>26%</td>
</tr>
<tr>
<td>20+ years</td>
<td>8%</td>
<td>8%</td>
<td>33%</td>
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Age Profile

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<th>Full-time</th>
<th>Executive</th>
<th>Online</th>
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<td>27-47</td>
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Country of Origin
Students on the MBA Oil and Gas Management degree represent 50 countries and work in every major oil and gas region.

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<th>Executive</th>
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Positions Held

Senior Management 27%
- Chief Executive Officer
- Chief Financial Officer
- Consultant / Senior Consultant
- Department Head
- Director
- Executive Director
- Head of Tax / Risk
- Human Resource Director
- Managing Director
- Marketing Director
- Operations Director
- President
- Regional Manager
- Senior Advisor
- Senior Manager
- Site Manager
- Technical Group Manager
- Vice President

Marketing Manager
- Operations Manager
- Procurement Manager
- Project Manager
- SAP Manager
- Senior Engineer
- Supply Chain Manager

Technical Positions 27%
- Drilling Manager
- Drilling Supervisor
- Engineer
- Exploration Geologist
- Geologist
- Laboratory Manager
- Petroleum Engineer
- Planning Engineer
- Principal Engineer
- Process Engineer
- Production Supervisor
- Quantity Surveyor
- Researcher
- Reservoir Engineer
- Seismologist
- Senior Geologist
- Senior Project Engineer
- Senior Project Leader
- Senior Project Manager
- Subsea Engineer
- Supervisor
- Team Leader
- Well Engineer

Middle Management 39%
- Account Manager
- Asset Manager
- Business Development Engineer
- Business Development Manager
- Business Manager
- Commercial Manager
- Customer Service Manager
- Design Team Manager
- Development Manager
- Engineering Manager
- ERP Manager
- Financial Manager / Specialist
- Health and Safety Manager
- HR Manager
- Integrity Manager
- Legal / Contract Manager
- Manager
- Marine Manager

Other 7%
- Business Analyst
- Economic / Energy Advisor
- Energy Journalist
- Petroleum Landman

Choosing an MBA
COMPANIES THAT EMPLOY OUR MBA STUDENTS

- Aberdeen Drilling School Ltd
- Addax Petroleum Corp
- Agipco
- AGR
- Aker Kværner
- Alta Resources LLC
- AMEC Natural Resources
- Atlantic LNG Company of Trinidad and Tobago
- Atlas Shipping
- Baker Hughes
- Baker Oil Tools
- BBC Monitoring
- BG Group
- BHP Billiton
- BP Exploration
- Bristow Helicopters
- Burren Energy Plc
- Cairn Energy
- Canadian Natural Resources Ltd
- Caprock Communications
- Centrica Resources (Nigeria) Ltd
- Chevron
- CNR International
- Conoco Phillips
- Corex
- Det Norske Veritas
- Dril Quip
- Eni International
- Ernst & Young
- Exco Resources Inc
- Exxon Mobil
- FirstDrill Ltd
- Foster Wheeler Energy
- Fugro
- GE Vetco
- Genesis Oil & Gas
- GeoServices International
- Government of Alberta
- Government of Uganda
- Gyrodata Limited
- Halifax Nova Scotia
- Halliburton
- Hunting Oilfield Services (UK) Ltd
- Hydratight Ltd
- Hydrl
- Hydrocarbon Resources Development
- Imes Group
- Intelliscan Ltd
- ITF
- J P Kenny Caledonia Ltd
- Kuwait Oil Company
- Kyrogen Limited
- Lloyds Register EMEA
- Marathon Oil
- Max Tube Ltd
- Merck KGaA
- M-I Swaco
- Ministry of Energy and Mining, Algeria
- Ministry of National Economy, Oman
- Mobil
- National Petroleum Services (Qatar)
- Nexen Petroleum UK Ltd

We have graduates in the majority of leading Oil and Gas companies in the World.

- Nigeria LNG Limited
- Nigerian Export Promotion Council
- Nigerian National Petroleum Corporation
- Norseman Resources Ltd
- Oceaneering International
- Oceanteam Power & Umbilical
- Odebrecht Oil & Gas
- Offshore Drilling
- Operations HSSE
- Park Brown International
- Petro Hunt LLC
- Petrofac
- PetroSA Europe BV
- PricewaterhouseCoopers
- Prince Sultan University – Riyadh KS
- Production Services Network (PSN)
- Proserv UK Ltd
- RasGas Ltd
- Reedyhacalog
- Rolls-Royce
- Saipem UK Ltd
- Santa Isabel Petroleum Corporation
- Sasol
- Saudi Aramco
- Schlumberger
- Schoolhill Hydraulic Engineering Company
- Selex Sensors & Systems
- SGS United Kingdom Ltd
- Shaw Group
- Shell
- Siemens AG, TLT Turbo GmbH
- SMH - Nation Oil Company of Mauritania
- Smith Services
- Sonatrach
- SPOG Petrochemicals
- Statoilhydro
- Stork Maintenance Management
- Streamline Services
- Subsea 7
- Talisman Energy
- TDC (Aberdeen) Ltd
- TEAM Integrated Engineering
- Technip Offshore
- Tharwa Petroleum Company
- Total
- Trident Offshore Ltd
- Trigon Energy Ltd
- TSMarine Ltd
- United Engineers (Malaysia) BHD
- United Nations
- United Utilities Networks Ltd
- USAN Deep Water Development Project
- UTEC Survey Ltd
- Vallourec Mannesmann Oil & Gas UK
- Venture Production
- Vigeo Oil & Gas
- Weatherford International
- Western Standard Energy
- Wood Group Engineering
- Worleyparsons Europe Ltd
Why is AMBA accreditation important?
Association of MBAs accreditation represents the highest standard of achievement in postgraduate business education and is earned only by the best programmes.

Students, faculty and employers recognise that accreditation is an assurance of quality.

For students, the decision to take an MBA represents a major commitment, both in terms of time and money. In a crowded and complex market, Association of MBAs accreditation provides a reliable list of meticulously tested programmes and ensures that students’ investments are rewarded with the finest business education available.

Employers and top business recruiters looking to acquire the best managers and future business leaders know that graduates of an accredited programme have received the highest quality management education and the education most relevant to the changing demands of the business world. To recruit a graduate from an accredited programme is to recruit top talent.

Accreditation gives business schools international credibility and status. The number of MBA qualifications available worldwide is now in the thousands, but only a small percentage of these would achieve accreditation if they were submitted to the rigorous international criteria. Accreditation by the Association of MBAs identifies programmes as the best available.

What are the accreditation criteria?
You should have confidence in the accreditation process. The accreditation criteria fall into 6 main areas:
1. The faculty
2. The students
3. The purpose and outcomes of the MBA programme
4. The curriculum (nature and design, knowledge and skills, delivery and assessment)
5. Mode and duration

What are the benefits of AMBA?
The Association provide a range of benefits that are available for student members of the Group Membership Scheme and for alumni that go on to join the Association as individual members.

The range of services currently includes:
- Careers support
- Access to knowledge
- Networking events and online
- Events with high profile guest speakers
- Publications/magazines
- The MBA loan scheme (preferential bank loan)

We currently offer the Group Membership Scheme to students on our full-time and executive part-time MBAs.
The Chartered Management Institute (CMI) is the only chartered professional body that is dedicated to management and leadership. They are committed to raising the performance of business by championing management. They do this through supporting and advising individuals and organizations, or through engaging policy makers and key influencers in government and the management profession.

Students who are enrolled on our full-time and executive part-time MBA degrees are also enrolled as student members of the CMI. On successful completion of the MBA degree it is then possible to embark on the route to becoming a full member or a fellow.

Membership benefits include:
- Information services
- Career development
- Research services
- Continuing professional development including the potential to become a Chartered Manager
- Local branch activities and networking
- Publications including ‘Professional Manager’

For more information about the CMI, visit www.managers.org.uk.
During your MBA you will gain a general MBA education as well as a focus on oil and gas management.

The general MBA modules focus on operational and strategic aspects of business decision-making.

It is essential to develop a wider view than that of one industry as macro-economic factors impact on countries, industries, businesses and individuals. Understanding these factors and other business contexts will enable you to identify and evaluate trends and realise and apply best practice and strategy.

The choice of modules you undertake can be configured to suit your individual career goals.

The Oil and Gas Management modules have been designed after consultation with over 50 director level executives of the main oil and gas companies across the supply chain. The modules presented in this degree represent the needs of these companies and the opinion of a further 250 senior managers.

The purpose of these modules is to provide experienced practitioners in the oil and gas sector with the advanced business, management and leadership skills needed to function at a strategic level as a contemporary energy manager.

Strategic Management Environment
All modules on this degree examine some aspect of strategy. This module provides a structured approach to understand the strategic management environment. The module will help you develop the approaches and techniques for analysing the strategic environment.

Strategic Management
This is the capstone module for the MBA degree pulls together the decision-making elements from the core modules into the wider corporate strategy environment. This module has three distinct themes: strategic approach and analysis, strategic choice and realising strategic change. The first theme is concerned with understanding the different philosophies for strategic development and how these can be translated into approaches and techniques for analysing the strategic environment.

Strategic choice based on analysis of value-adding behaviours, success factors, positive governance and ethical practice will be explored in detail. A full range of strategic options based on the philosophical approaches will be evaluated. The final theme will consider how to make strategic change a reality across an organisation. Applications of strategy to a range of industries and sizes of organisations, including small, multinational, profit, not for profit, health trusts and charities will be examined.

Operations Management: Oil and Gas
An understanding of principles of operations management is necessary for managers to appraise the ways in which strategic objectives are translated into decision-making within operations and the wider business environment.

In the course of this module, you will develop the evaluative capability to apply concepts and comparisons from other industries to the oil and gas sector.

Leadership, Communication and Change
Operating at a strategic level will involve handling and implementing change. It will involve influencing the behaviour of others within an organisation and within teams. This module will familiarise you with the key theories of leadership and associated controversies.

Leadership is a competence which many of us observe as followers in organisations. In this module, a practical approach is taken to help you reflect on your competence and the experiences of those in leadership positions within the oil and gas industry.
Project with Oil and Gas Management Focus
You will apply strategic thinking and management competence to a ‘real’ project. See below for more information.

Project Fundamentals
As most activities within the sector are projects in one way or another. This module provides the students with an understanding of the essential project-management principles from scoping a project and establishing objectives and deliverables to the use of the primary project-management tools in order to monitor and control project-delivery.

This module is suitable for practising project managers who need to develop a better understanding of the principles and practice of project management as well as for those with no prior experience of the practice of project management.

Energy Policy and the Environment
In this module, students will examine a wide range of Energy-policy drivers, primarily in the UK but contextualised for the European and broader international arena. The module explores the broadest range of Energy policy, not only that of oil and gas.

As Energy policy becomes increasingly importance nationally, this subject matter is essential for those seeking the highest managerial positions.

Health, Safety and Risk in an Organisational Context
This module explores methods to manage the health, safety and environmental risks to ensure business continuity and to meet the organisation’s objectives. Risk is examined across the supply chain.

As organisational issues of HSE and managing risk are highly important management issues within the sector, this module is of importance to practitioners with little prior background in the subject and to those wishing to enter the upstream sector.

Oil and Gas Contract Law
This module is delivered online as part of a LLM degree in Oil and Gas Law. As a result students have the opportunity to engage with others studying this specialist subject. The module looks primarily at oil and gas contract law from a UK/ North Sea perspective. Students will develop an appreciation of the development of contract law in UK industry and examine contracts in terms of the legal, risk and dispute-resolution contexts.

This module is suitable for students with a background in contract and procurement, supply-chain management and business development as well as those looking for general management positions. This module will appeal to those in more senior management positions.

In 2010 two online modules became available from the Graduate School of Business, Curtin University, Perth, Australia.
Oil and Gas Economics
This module provides a fundamental overview of economic theory and practice as it applies to the Oil and Gas industry. This module also examines the economics of the Oil and Gas lifecycle from exploration, through field development and then to decommissioning.

Energy Marketing
You will learn to appraise marketing models, systems, strategies and approaches, and to analyse, solve problems and undertake effective decision making in the context of practical marketing management in relation to the Energy industries.

People Management & Organisational Development
‘How should organisations be developed?’, ‘How do we change organisations?’ and ‘How should we manage our people?’ are the primary questions addressed in this module. On completion, you will be able to conduct and critically analyse organisational development, including its consequences on human resource management.

Financial and Management Accounting
Developing financial decision-making competence is essential for any manager. This module will provide you with the conceptual understanding, skills and analytical techniques to take effective decisions to enhance financial value.

Corporate Financial Management
In this module you will develop the theoretical underpinning and the analytical skills required to effectively evaluate corporate financial management decisions. This will include undertaking a comprehensive risk profile of a company, estimate firm’s weighted average cost of capital and to evaluate firm’s capital structure, understand the factors behind firm’s value and evaluate capital investment decisions and a firm’s dividend policy.
MBA OIL AND GAS PROJECT

Project with Oil and Gas Management Focus (BSM2050)

The MBA degree is concluded with an oil and gas project. This project allows you to put into practice leadership and strategic-thinking skills developed during the course.

MBA projects are designed to enhance career options for all students by developing and enhancing your research, analytical, communication and personal skills.

All projects are strategic in nature and focus on real opportunities facing an organisation or a government. All projects are agreed at the highest levels within the host organisations. Projects concerned with strategy in the oil and gas industry naturally bridge disciplines, functions and national boundaries and require considerable competence from students.

This year projects have ranged from developing an international gas utilization and monetization strategy in West Africa, through developing global strategy and franchising for a major oil company, to examining consultancy opportunities for one of the Big Four consultancy companies.

Full-time students normally undertake MBA projects in groups and some executive part-time and distance learning students have also taken this approach. Projects prepare the students to face the challenges of working within new settings and applying their learning to new problems. They also provide valuable experience of working in a multi-national environment.

The executive part-time and distance learning students normally undertake their projects within their own companies. Effort is made to ensure students undertake a project which is strategic in nature and sponsored directly by the Managing Director or Chief Executive Officer. For many students this opens a useful channel of communication with the highest levels within their organisation and improves visibility. Thus there is significant advantage for both the employer and student.

Here are a few of the oil and gas companies that have hosted full-time MBA projects:

- 3Sun
- Accenture
- Addax Petroleum
- Apex Industrial Chemicals Limited
- British Petroleum
- KCA Deutag
- Saipem
- Total E&P
- XCD Limited

The MBA project is a piece of real-world applied research which aims to provide a grounding in the process and methods which underpin consultancy. The MBA faculty have considerable consulting experience from industry and government and are well-positioned to support your studies.

The MBA project involves:

- Research and consultancy workshops
- Working with the client to scope the research
- Written research brief
- Research proposal that sets out a detailed plan including deliverables agreed by the client
- Implementation of research plan
- Analysis and evaluation leading to a set of recommendations
- Production of final report
- Presentation of findings to client

Here are some of the key milestones:

**JAN to APR**
- Accept and scope project proposals
- Match to groups
- Detail research scope
- Project implementation and research stage

**MAY**
- Present findings and report

**JUN**
- Match to groups
- Detail research scope
- Project implementation and research stage

**JUL**
- Present findings and report

**AUG**
- Project implementation and research stage

**SEP**
- Present findings and report

**OCT**
- Present findings and report
Here are a few profiles of the projects undertaken by the full-time class in 2010:

**3Sun**
The team worked with 3Sun, a UK-based company which provides instrumentation and control services to the global energy industry. The project was mainly concerned with assessing the feasibility of franchising as a global expansion strategy in a business-to-business industry. The project further examined the concept of franchising and also looked at franchising with regard to growth, international expansion and the application of the concept in the oil and gas industry.

**Accenture**
This project was concerned with examining the decommissioning readiness of the stakeholders and operators in the UK Continental Shelf and the consultancy opportunity for Accenture. Luca Corradi, Energy Lead at Accenture Aberdeen Energy Hub, said that “the quality level and depth of project analysis was appropriate with the time that was apportioned for the task. I think the research the project team did will be very useful as an input to future projects”. The project was also met with positive feedback from the rest of the Accenture team.

Professor David Gray added that he had been “supervising consultancy projects for over 10 years and this project stands out for its superior and exceptional quality.”

**Apex Industrial Chemicals Limited**
The consultancy project for Apex Industrial Chemicals Ltd, a popular name in the chemical specialty products industry, both onshore and offshore, was quite significant in our MBA journey. It provided the team with practical experience of consultancy and contributed immensely to our learning process. The consultancy provided us with a chance to put into practice all that we had learnt throughout the previous months at the Business School. We feel more enlightened because of the experience. The consultancy project for AIC Ltd has added value to our skills and our client is happy with the work.

**Addax Petroleum**
This was a gas utilization and monetization project for Addax Petroleum International United Arab Emirates, an international independent oil and gas company. Based on the client’s requirements, the team presented a business and financial investment plan for a proposed gas-extraction plant, taking into consideration some of the strategic issues that has delayed the project take off. It gave us an opportunity to put the knowledge acquired during the MBA programme to practical use by solving some real-life strategic issues and challenges that organizations face. The project also took us to Dubai, the United Arab Emirates, and Nigeria where the project is to be located.

**Saipem**
The project the team developed for the client was titled “Global business development opportunities for Saipem in the market of inspection, repair and maintenance of sub-sea assets”. The project objective was to identify business development opportunities in regions where Saipem has operations. This was done through the identification of the growing markets demanding subsea offshore IRM services. The market research also included, a general categorization of the competitor’s capabilities, and an assessment of how Saipem could achieve competitive advantage with its current assets.

**XCD Limited**
Working with Exceed (XCD Limited), a leading provider of deepwater wells project-management services and performance-improvement services for the Energy Sector, was quite demanding, enlightening and fulfilling experience. Developing a market-entry strategy for the company’s intended overseas expansion into oil and gas provinces with an emphasis on deepwater provided the team with an opportunity to study the global deepwater drilling market. The team learned a lot and also needed to apply knowledge acquired from project management, marketing, economics and strategy. The work provided the client and the team with knowledge and understanding of how and what is required to penetrate viable deepwater drilling markets.
A major highlight of the MBA degree is the 10-day leadership and strategy workshop. All students attend this on-campus workshop in Aberdeen which brings together students from the full-time, part-time and distance learning classes. There are over 125 MBA students present each year which makes this an ideal networking and socialising opportunity.

Over the two weekends students will compete intensively in a team-based business simulation game.

On week-days, they receive leadership training and attend workshops which are delivered as part of the Leadership, Communication and Change module.

"Lectures on how to develop leadership skills, leadership insights and communication delivered by Prof Denis Tourish and other renowned speakers were educative and highlighted the importance of leadership in a manager’s life and the possible ways of achieving it. It was a remarkable week and will have a long lasting impression on our life”

Naain Bakshi, MBA 2009

Each year, Professor Dennis Tourish and Professor Owen Hargie prominent scholars in the leadership field, deliver workshops on the latest academic and leadership practice.

In the course of this week, Leadcentric, the army and MBA team look at leadership approaches in practice through a full day of rigorous leadership tasks.
There are two full days of leadership speakers from senior figures from industry and academia. Speakers have included:

- Mike Salter (Non-executive Director of Abbot Group plc and former COO)
- Dr Alan Moult (Managing Director of XPD8 Solutions and former BP Director)
- Bob Keiller (CEO of Production Services Network)
- Keith Massie (Schlumberger)
- Robert Thelen-Bartholomew (Operations Director, Ofcom)
- Professor Clive Morton, OBE
- Colin Menzies (Scottish Police) and John Duncan (Scottish Police College)
- Johan Nell (Executive Director and Global Upstream Lead, Accenture)
- Dr Simon Kelly (Lancaster University)
- Allan Thomas (Explorer)
- Professor Simon Lee (Chairman, Level Partnerships)
- Hamish Milne (Commercial Director, Equity Works)
- Malcolm Webb (Chief Executive Officer, Oil and Gas UK)
- Iain Imray (Chief Executive Officer, Abacist)
- John Martin (Senior Civil Servant, Scottish Executive)
- Jeremy Cresswell (Honorary Professor and Editor of Energy)
- Steve Fogg (Managing Director of Pöyry Energy (Aberdeen) Ltd)
- Tamer Elewa (Director of Human Resources, Merck Serono)

The leadership and strategy workshop takes place in the last full week in May. Below is a typical schedule for the workshop:

**Friday**
- Registration and welcome

**Saturday and Sunday**
- Business Simulation Game with strategy team

**Monday**
- Leadership skills development facilitated by army and MBA team

**Tuesday**
- Leadership and Change by Prof Dennis Tourish, guest-scholar from University of Kent
- Leadership dinner

**Wednesday**
- ‘Leadership and Change’ by Prof Owen Hargie, guest-scholar from University of Ulster
- Oil and gas industry leaders and speakers

**Thursday**
- ‘Leadership and Communication’ by Prof Dennis Tourish, guest-scholar from University of Kent
- Leadership dinner
- Oil and gas industry leaders and speakers

**Saturday and Sunday**
- Conclusion of Business and Simulation Game
MBA EMPLOYABILITY ACTIVITY

From January to July each year the school organises a series of employability activity. In the last few years, MBA students have visited Oil and Gas companies, spent time on a drilling simulator, undertaken an assessment centre, gained new contacts at hosted network events and participated in student activity with other Universities.

The purpose of the employability activity is to get the MBA class focused on their career. This involves the following activity: networking, personal reflection, skills development, visiting energy companies and taking the learning beyond the classroom. It is also an opportunity for the students to benchmark themselves against other MBA students.

This activity is a welcome break for most students after the intensive academic focus of the preceding months and marks a transition into the managerial practice stage of the MBA and preparation for engaging with the working world.

Pictures of MBA class of 2009 Study Tour in IAE Aix-en-Provence: Graduate School of Management in France.
**ASSESSMENT**

Assessment is an integral part of learning and is linked directly to the learning outcomes for individual modules and the overall MBA course-level outcomes.

A variety of assessment tools are employed, including:

- Written assignments
- Examinations
- Presentations
- Integrated portfolios of evidence
- Reflective learning logs
- Management reports
- Business simulations
- Projects

We also provide an appropriate balance of formative and summative assessment so that you can judge your progress towards gaining your MBA.

The feedback and feedforward that you will receive as you progress through the degree will enhance your performance and development.

**Off-site Examinations**

There are two modules that require you to arrange an offsite exam. In these cases you will be required to attend an assessment centre. This can either be the British Council offices or some other recognised assessment centre such as a university. As far as possible, this will be local to you.

The Business School has a dedicated assessment team to assist with the logistics of examinations.

**TRANSFER OPTIONS BETWEEN MBA COURSES**

**Transfer between MBA degrees**

A student following the MBA Oil and Gas Management has the option to transfer to the non-specialist MBA route. Normally, a student can only transfer to the non-specialist degree before undertaking the oil and gas management modules.

Students transferring from the MBA to the MBA Oil and Gas Management must meet the entry-requirement for the MBA Oil and Gas Management degree which are different to those of the MBA.

**Transfer between study modes**

**Executive Part-time and Online Learning**

We appreciate that many employees are mobile within the oil and gas industry. This is why the online version of the degree is our most popular. The executive part-time and online versions of the degree run in parallel and students undertake the same modules and assessment in the same time frame. It is possible to transfer from part-time to online learning and vice versa for a module, a semester or on a permanent basis.

**Transfer to and from the Full-time Study Mode**

It is possible to transfer from the executive part-time and online part-time classes to the full-time class. This can happen at the end of year 1 of the part-time classes when the curriculum for all study modes coincides. Transfer is allowed in January of each year.

Transferring from the full-time programme to the part-time programmes is possible at any time.

**Transfer from other institutions**

We will consider transferring credit from another AMBA-accredited MBA programme subject to our Accreditation for Prior Learning Process. The maximum credit that can be transferred is 20%.
STUDY FULL-TIME ON-CAMPUS

Degree title: MBA Oil and Gas Management
Start Dates: September (application deadline in August)
Study hours: 40-50 hours per week
Class contact: 15-25 hours per week
Duration: 13 months
Workshop: 10-day leadership workshop, research and consultancy skills workshop
Study Tour: Optional
Tutors: Full-time faculty and professional adjuncts
Class Size: 30 - 36 in a class, 4 to 6 in a study group
Funding: Full-time MBA scholarships available from £3,000 - £9,000

Learning Experience
The learning occurs through flexible seminar/workshop sessions that facilitate the sharing of experience and allow for academic debate. These comprise a mix of formal lectures, group study, discussion, debate, simulation and presentations of findings by teams and individuals. You will have class-contact in the region for 15-25 hours per week.

All students work within a study-group environment on case studies, team activities, presentations and discussions. The study group is a peer-support network and allows for individuals to pull on the strengths and experiences of fellow classmates while being supported and challenged to address weaknesses. Additional study-group activity will account for at least another 25 hours’ work per week.

Your learning is broken down into subject modules. However, modules do relate to one another and your learning builds as you progress through the degree. Each module has a study guide explaining the resources available, the learning approach and any special requirements or deadlines. Modules are divided into learning topics that directly reflect the taught syllabus.

All students have access to a student portal, virtual learning environment and dedicated email. This enables you to engage with the full level of services available on-campus and online.

Resources for full-time students include dedicated computers, dedicated MBA room, lecture slides, case studies, study groups, video footage and full library resources.

All staff – whether they are part of the MBA team, the academic faculty, the support team or technical team – are approachable and open.

MBA Essentials
This module takes places at the beginning of the MBA programme. It is an intensive module which takes two weeks to complete. The purpose is to set out the standards and expectations of an MBA, to acclimatise you to studying at Aberdeen Business School and to begin to address the necessary skills and competences required to reach the highest standards of performance. You will also undertake group-building activities and get to know the MBA faculty.

Decision-Making
In this stage, you will focus on operational and strategic aspects of business decision-making and performance within organisations. You will explore financial, people, change, economics, marketing and operations processes and decisions with the aim of achieving better insight into the major aspects of the internal and external business environments. This stage develops your strategic cognition.

Strategic Integration
Senior executives and leaders are faced with many opportunities for their organisation and deciding which to follow to achieve advantage is a complex issue. This stage takes a practical approach to exploring strategic behaviour and thinking; it also examines the consequences of action. The main themes include:
Oil and Gas Business
You will have the opportunity to undertake a range of modules focusing on different aspects of the oil and gas business. Your choice will help shape your career.

Strategic Options Appraisal
Here you will discover the approaches to strategic thinking, the development of strategic options and the consequences of decisions in an applied context.

Strategic Change
Here you will take strategic decisions and weigh up the strategic-change options that can lead to organisational success or failure. You will learn to appreciate the interplay between organisational decision-making, sustainable practice, corporate governance and ethics, and you will become increasingly aware of the importance of leadership and followership, communication and organisational change.

Performance through Practice
You will have the opportunity to apply what you have learned in a variety of contexts such as the strategic-business simulation, leadership week, study tour and MBA project. These are opportunities to refine your performance, and build leadership capacity.

Personal development and Career Focus
Throughout the year, you will be developing the softer skills necessary for you to succeed as a manager, as an agent for change or as a leader.

You can engage with:
- Coaching to help develop your future goals through reflection and the development of a progression plan
- Individual career guidance and advice
- Personal competency development and psychometric analysis
- Career development workshops, covering effective personal selling-skills, job searching, CV writing, and other related techniques
- Leadership reflection and growth,
- Master classes from thought-provoking leaders

Full-time Course Structure
Semester 1
- Strategic Management Environment
- Financial & Management Accounting
- People Management & Organisational Development
- Energy Marketing
- Oil & Gas Management

Semester 2
- Strategic Management
- Oil & Gas Economics
- Corporate Financial Management
- Strategic Operations Management: Oil and Gas
- Project Fundamentals
- Energy Policy & the Environment
- Oil & Gas Contract Law
- Health, Safety and Risk in an Organisational Context

Semester 3
- Leadership, Communication and Change
- Strategic Management
- Consultancy Project
LIVING IN ABERDEEN

There is no doubt that the success of the oil and gas industry has made Aberdeen a prosperous city and brought about many benefits. Aberdeen now boasts a wealth of first-class facilities with strong transport links, including an International airport to many European destinations.

As well as the usual high street stores and five indoor shopping centres, Aberdeen has many individual shops, selling everything from traditional Scottish crafts to second-hand and specialist goods.

There is an eclectic mix of energetic and lively cafes, restaurants and bars. Aberdeen city has been voted by students as the best place to study and live in the UK for the last five years.

Whether you are a beginner or an experienced outdoor sports enthusiast, the North East of Scotland has a wide range of activities on offer, including hill walking, mountaineering, skiing, golfing and fishing. There is also a burgeoning interest in ‘extreme sports’ like snowboarding and mountain-biking and specialist shops cater for the demand within Aberdeen.

Aberdeen and Grampian in general boast a diverse landscape which encompasses the picturesque and dramatic scenery of Royal Deeside, the mountains and hills of the Cairngorms, unspoilt woodland areas, sandy shores, coastal cliffs and beaches.

If you are an International student coming to live in Aberdeen expect to pay £8,000 in living and travel expenses for a full year. Here is a typical breakdown of expenses:

<table>
<thead>
<tr>
<th>Category</th>
<th>Cost</th>
</tr>
</thead>
<tbody>
<tr>
<td>University Accommodation</td>
<td>£4000 to £4200</td>
</tr>
<tr>
<td>Essential Costs (e.g. Food)</td>
<td>£2100</td>
</tr>
<tr>
<td>Books and Stationery</td>
<td>£350</td>
</tr>
<tr>
<td>Personal Expenses and Travel</td>
<td>£1500 to £2000</td>
</tr>
<tr>
<td>Total Living Costs</td>
<td>£7950 to £8650</td>
</tr>
</tbody>
</table>

We endeavour to provide accommodation to all MBA students. If you require University accommodation, you should book as early as possible to guarantee placement.

“Coming to the UK was a huge step, although after speaking to a Robert Gordon University representative I was confident it was the place for me. I was offered detailed advice and support throughout the whole process, from application to admission. My decision was firmly secured after learning of the excellent graduate employment reputation, AMBA-accreditation for the MBA course and affordable fee-structure compared to other similar ranked universities.

There is a strong international community at Aberdeen Business School – my class comprised of many different nationalities. This enabled more interaction with different economies, facilitating more perspectives. This was key to my knowledge about the international business community.

From the basic understanding of the concept of management, to the practical skills needed to run and manage business, studying at the Robert Gordon University has certainly given me the right set of tools to be successful in my career.”

Nilesh Pansare (MBA 2006), Area Account Manager for BP in Aberdeen.
STUDY EXECUTIVE PART-TIME ON-Campus

Degree title: MBA Oil and Gas Management (students will graduate with the same degree as on-campus counterparts)

Start Dates: January (application deadline of December)
September with application deadline of August

Delivery: Weekend workshops

Study hours: 16-20 hours per week

Duration: 2 years 8 months (accelerated completion in 2 years possible)

Workshop: Compulsory attendance at a 10-day leadership workshop in late May of year 2

Study Tour: Optional (this will cost an additional fee)

Tutors: Full-time faculty and professional adjuncts

Class Size: 30-40 in a class

Funding: MBA scholarship available from £500-£3,000. There are also nine government partially-funded places available for Scottish students beginning in September

Learning Experience

The Executive program has been designed primarily to meet the needs of professionals engaged in full-time employment and does not require students to attend classes during the traditional working week. A feature of the program is that all students will either be working in, or have a strong interest in, the oil and gas sector. As a consequence, the opportunities to share experience and knowledge with a peer group cannot be overestimated.

The subject modules will be delivered in a series of weekend workshops (Saturday and Sunday). Between and after workshops, faculty members will use the University’s virtual learning environment, CampusMoodle, to augment and support collaborative learning, which is an important component of the Executive program. Within each module, students work in groups to learn, collaborate, share experience and prepare presentations for delivery to faculty staff and fellow students. Participation in group-work is an important component of the MBA learning experience, and this will be required throughout the programme.

In addition to CampusMoodle, part-time students will have full access to other support facilities, including extensive library resources and an online support module containing a comprehensive range of materials.

The program content and method of assessment will be exactly the same as that delivered to full-time and distance-learning students.

In the first year, students will be expected to take two core modules in each of three semesters. Each module will comprise three scheduled workshop days. There will be a break over the summer period (generally July, August and most of September).

In the second year, a further two core modules will be taken together with the first of the specialist electives. The elective modules have four schedule workshop days and the strategic management module has at least ten. The elective modules from Curtin University and the module ‘Energy Policy and the Environment’ and ‘Oil and Gas Law’ are delivered only online.

A highlight of the program, the compulsory 10-day leadership workshop, will take place in late May of year 2. Again, there will be a break over the summer period.

In the third year, students will complete the specialist electives and undertake the MBA Oil and Gas Project.
## EXECUTIVE PART-TIME SCHEDULE

### January Enrolment

**Year 1**

- **January**
  - Induction classes plus MBA Support Module resource

- **February to April**
  - Financial and Management Accounting
  - Strategic Management Environment

- **April to June**
  - Corporate Financial Management
  - People Management & Organisational Development
  - Energy Marketing

- **October to January**
  - Strategic Operations Management: Oil and Gas
  - Plus one Oil and Gas elective

**Year 2**

- **February to June**
  - Strategic Management
  - Leadership, Communication and Change
  - Leadership and Strategy Workshop

- **September to January**
  - Consultancy Project with Oil and Gas management focus
  - Oil and Gas Economics
  - Plus one Oil and Gas elective

**Year 3**

- **January to June**
  - Consultancy Project with Oil and Gas management focus

### September Enrolment

**Year 1**

- **September**
  - Induction classes plus MBA Support Module resource

- **October to January**
  - People Management & Organisational Development
  - Energy Marketing

- **February to April**
  - Financial and Management Accounting
  - Strategic Management Environment

- **April to June**
  - Corporate Financial Management

**Year 2**

- **September to January**
  - Strategic Operations Management: Oil and Gas
  - Plus one Oil and Gas elective

- **February to June**
  - Strategic Management
  - Leadership, Communication and Change
  - Leadership and Strategy Workshop

**Year 3**

- **September to January**
  - Oil and Gas Economics
  - Plus one Oil and Gas elective

- **January to June**
  - Consultancy Project with Oil and Gas management focus
Degree title: MBA Oil and Gas Management (students will graduate with the same degree as on-campus counterparts)

Start Dates:
- January (application deadline of December)
- September with application deadline of August

Study hours: 16-20 hours per week

Duration: 2 years 8 months (accelerated completion in 2 years possible)

Workshop: Compulsory attendance at a 10-day leadership workshop in late May of year 2

Study Tour: Optional (this will cost an additional fee)

Tutors: Full-time faculty teach on-campus and online

Class Size: 40-50 in a class, 8-12 in a group

Funding: MBA scholarship available from £500-£3,000. There are also nine government partially-funded places available for Scottish students starting in September

Learning Experience

The online learning mode is delivered via the University’s virtual learning environment, Campus Moodle. Collaborative learning occurs through the use of various technologies. One month before the start of the MBA you will undertake a support module which will introduce you to the teaching and learning methods and prepare you for the course ahead.

Each module has its own study guide explaining the resources available, the learning approach and any special requirements or deadlines. Modules are divided into learning topics that directly reflect the taught syllabus. Each of these topics has a number of additional resources: [1] topic notes providing a commentary on the topic that replicates the lecture material; [2] where appropriate, an audio or talking-head Power Point summary of key learning points (usually about 10–15 minutes) or a complete video of the lecture (this may be broadcast live on some occasions); [3] where available, an eBook chapter or digitised reading or hyperlink to such a resource; [4] individual and group activities that are facilitated by asynchronous and real-time communication technologies; and [5] an online support module.

In addition, the online tutor engages with teams and individuals through the discussion forum, group email, telephone and individual confidential email. These are the key resources to support online interaction.

The learning approach that is adopted in this course is the learning-team model. This simulates the on-campus learning experience in a virtual classroom in which learners interact with each other to expand their ideas via electronic forums and communications tools. The model assumes that learning is a social activity and the student can receive feedback from the learning network by verbalising their thoughts. Online learning is never static but reflects the dynamism of learning communities. This facilitates greater cognitive development, critical thinking and the discovery of new knowledge compared to learning alone.

In respect to this, every module has some element of group work built around the online activities. Students are allocated to a group within similar time-zones for timely communication and the development of study groups. Participation in team-work is an essential and compulsory component of the learning experience and an integral part of many assessments.

In addition to the virtual learning environment resources, we ask that all students engage with their group through teleconferences using technologies such as Skype or Google. Normally study-groups have weekly conference-calls. These calls facilitate your learning and networking with your fellow classmates. Due to worldwide time-differences, the latter is seen as complementary rather than core to the online learning methodology.

Although the online learning mode provides flexibility as to where and when students study, the delivery model does not permit total flexibility. Controlling pace is necessary to ensure that students stay together in a cohort and have classmates with whom they can interact. Over the years we have seen that there is a direct correlation between participation and module success.
# Distance Learning Schedule

## January Enrolment

<table>
<thead>
<tr>
<th>Year 1</th>
<th>February to April</th>
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<tbody>
<tr>
<td></td>
<td>Financial and Management Accounting</td>
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<tr>
<td></td>
<td>Strategic Management Environment</td>
</tr>
<tr>
<td>April to June</td>
<td>Corporate Financial Management</td>
</tr>
<tr>
<td>September to January</td>
<td>People Management &amp; Organisational Development</td>
</tr>
<tr>
<td></td>
<td>Energy Marketing</td>
</tr>
</tbody>
</table>

<table>
<thead>
<tr>
<th>Year 2</th>
<th>February to April</th>
</tr>
</thead>
<tbody>
<tr>
<td></td>
<td>Strategic Management</td>
</tr>
<tr>
<td>April to June</td>
<td>Leadership, Communication and Change</td>
</tr>
<tr>
<td>September to January</td>
<td>Strategic Operations Management: Oil and Gas</td>
</tr>
<tr>
<td></td>
<td>Plus one Oil and Gas elective</td>
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</tbody>
</table>

<table>
<thead>
<tr>
<th>Year 3</th>
<th>January to June</th>
</tr>
</thead>
<tbody>
<tr>
<td></td>
<td>Consultancy Project with Oil and Gas management focus</td>
</tr>
<tr>
<td></td>
<td>Oil and Gas Economics</td>
</tr>
<tr>
<td></td>
<td>Plus one Oil and Gas elective</td>
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</tbody>
</table>

## September Enrolment

<table>
<thead>
<tr>
<th>Year 1</th>
<th>September</th>
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<tbody>
<tr>
<td></td>
<td>Induction Programme within MBA Induction Module</td>
</tr>
<tr>
<td>October to January</td>
<td>People Management &amp; Organisational Development</td>
</tr>
<tr>
<td></td>
<td>Energy Marketing</td>
</tr>
<tr>
<td></td>
<td>Financial and Management Accounting</td>
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<td></td>
<td>Leadership, Communication and Change</td>
</tr>
<tr>
<td></td>
<td>Leadership and Strategy Workshop</td>
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</tr>
</tbody>
</table>
MBA FACULTY

The Business School’s programmes are supported by a teaching faculty that blends academic expertise with the credibility gained from current business, professional and consultancy activities.

MBA PROGRAMME TEAM
Allan Scott
MBA Director
Phil Burge
Full-time MBA Course Leader
Bryan McNay
Part-time MBA Course Leader
Dr Elina Russell
Online MBA Course Leader
Professor David Gray
MBA Course Leader Transport
Professor Ken Russell
Associate Dean responsible for MBA

VISITING FACULTY
Professor Owen Hargie
University of Ulster
Leadership
Professor Dennis Tourish
University of Kent
Leadership
The MBA is also supported by adjunct speakers from industry.

MBA FACULTY
Dr Farooq Ahmed
Corporate Finance
Pauline Bremner
Marketing
Senga Briggs
Project Fundamentals
Phil Burge
Oil and Gas Management and Strategy
Moira Bailey
Health, Safety and Risk
Dr Neil Connon
Marketing
Professor Bill Donaldson
Marketing
David Gibbons-Wood
Economics
Dr Liliana Hiris
Economics
Professor Linda Kirkham
Finance
Dr Mohammed Kishk
Petroleum Economics
John Karlberg
Oil and Gas Law
Karen Lund
Finance
Basia MacDougall
Human Resource Management and Change Management
Alex MacKay
Finance
Bryan McNay
Operations Management: Oil and Gas
Colin Menzies
Leadership
Dr Leon Möller
Oil and Gas Law
Ian Philips
Oil and Gas Management
Dr Rosalind Rae
Operations Management: Oil and Gas
Dr Emmanuelle Rey-Marmonier
Human Resource Management and Change Management
Professor Ken Russell
Change Management and Strategy
Hilary Smith
Change Management
Anne Stevenson
Human Resource Management and Health, Safety and Risk

Julie Strachan
Human Resource Management
Professor Peter Strachan
Energy Policy
Dr Bill Sutherland
Strategy
John Taylor
Human Resource Management
Andrew Turnbull
Marketing
Dr Yvonne Turner
Strategy
Professor Charlie Weir
Economics

CURTIN GRADUATE SCHOOL OF BUSINESS
MBA FACULTY
Professor Linda Herkenhoff
Oil and Gas Markets
John Karasinski
Oil and Gas Markets
Professor Ronald Ripple
Natural Resource Economics
There is a vibrant MBA community at Aberdeen Business School and the MBA students have their own MBA Student Association which works with the MBA team to organise events and activities throughout the year.

Here are a few of the activities that the MBA Student Association have organised or attended in the last few years:

- Year book
- Graduation dinner
- Industrial visits
- Social events
- Sports events
- Career fairs
- International evenings
- Master classes
- Networking events

On completion of your MBA degree, you will become a member of the MBA Alumni Association which will allow you to keep in touch with fellow graduates, and to keep up with activities within the University and other associated events.

The school has an online MBA community and you will retain many of the benefits you had as an MBA student. There are additional alumni benefits such as reduced rates at hotels, discounts at a number of travel and retail outlets, University privileges, email for life and opportunities to attend events.

The online MBA community supports you in three main ways:

- Professional Networking
  - Year books
  - Profiles of alumni
  - Opportunities to get involved with the Business School
  - Discussion forum
  - Mentoring
  - Socialising, contact and memories
  - LinkedIn network

- Professional Development
  - Research support and guidance
  - Access to online library journals
  - Discounted continuous professional development modules
  - Master classes
  - Leadership workshops

- Career Development
  - Lifetime career support
  - Access to RGU Jobshop
  - Subscription to career websites
  - Career reference section
  - Personal career support

The MBA is a wonderful, enriching experience. We strive to maintain a relationship with you throughout your life and expect all future MBA students to play a central role in the success of the alumni community.
The Careers Centre exists to support you in realising your full career potential, from formulating ideas and exploring the labour market though to accessing opportunities and making effective applications.

No matter what your ambition may be – career development within your existing company or sector, complete career change or even setting up your own business – our quality assured service can help you.

Support for MBA students:
- Careers Centre induction
- MBA Careers and Employability program – a suite of workshops designed to stimulate your thinking, put you in control of your career planning and prepare you to compete effectively in the dynamic jobs market
- Participation in the specialised Scottish MBA Careers Fair
- Development of individual career action-plan
- Individual career-planning sessions
- Access to professionally qualified Careers Consultants for individual support and guidance
- Opportunities to interface with industry and employers through a robust suite of careers fairs, on-campus events with prospective employers and other career planning activities
- Tailored information resources presented to you though Campus Moodle, including access to the RGU JOBSHOP and employer directory
- Access to AMBA and RGU MBA Alumni networks

What our MBA students say about the Careers Service:
"I sought advice on my CV from the Careers Service. This was basically to understand the changes required for my CV in order to make it more appealing to prospective employers and to understand my current job options based on my prior work-experience. It's a brilliant service which could help international students understand the necessities of the job market within UK."
MBA student 2008/09

"Robert Gordon’s branding as the ‘Professional University’ could not be more appropriate. It beats every other university in the most recent employment figures." The Sunday Times (13th September 2009)

Making the Choice + Making it Happen = Your Future Success

Making it Happen
- Vacancy sources (inc. Careers Link)
- CVs & covering letters
- Application forms
- Interview technique and assessment centres

A selection of employers who have engaged with students facilitated by the Careers Centre:

A model for effective Career Planning

Making the Choice
- Career planning
  - Self analysis / opportunity analysis
- Further study
- Work-experience / internship

For me I would say I am extremely satisfied with the service because I was able to formulate a proper CV and, through a mock interview session, I was able to gain confidence before the interview I was about to attend.*
MBA student 2008/09
MBA ADMISSION REQUIREMENTS

This is a challenging Masters level programme demanding, a combination of academic abilities and business experience. More specifically, entrance is subject to your career profile, career progression, academic achievement, personal motivation and the distinctiveness you will bring to the programme.

This is an exclusive programme and all applicants must have Energy (or Energy-related) experience.

The following guidelines are a minimum but all applications are considered on an individual basis.

Career Profile
You should have at least three years’ professional experience in the Energy industry or a related sector. This should include some management responsibility of people, resources, projects or finance. The average years work-experience on the full-time MBA is 12 years-executive part-time MBA is 11 years and 17 years on the online MBA.

Career Progression
You should demonstrate sustained achievement throughout your career.

Academic Achievement
Applicants should normally hold a first degree at honours level at a top class banding (either a first-class or second-class upper or equivalent.)

If you do not have a first degree but have five years or more senior management experience, you may be considered. Please contact the MBA Director to discuss.

Applicants without an honours degree may be allowed access to the MBA Oil and Gas Management degree through the Graduate Certificate in Management course.

Personal Motivation
You should demonstrate the following:

■ An ambition to succeed with the MBA and with your personal development and a commitment to reflect and engage with self-improvement activity
■ Clear and achievable career goals and an understanding of how the MBA Oil and Gas Management degree will help you realise these
■ A full appreciation of the MBA curriculum and our commitment to provide an MBA education as well as an Energy-management education
■ Communication and interpersonal skills that will allow you to contribute to a small peer group learning environment and respect for the international dynamism of the MBA
■ A commitment to the success of the MBA as a student and alumnus and agree to provide information necessary to develop and maintain the reputation of your programme

English-Language Ability
If appropriate, you will be asked to demonstrate competence in written and oral English.

If you are an overseas student who has studied a degree in the UK, Australia, United States or Canada, the English-language requirement will be waived. Candidates from West Africa can demonstrate English-language competence by providing a copy of a Senior School Leaving Certificate with the application.

Graduate Management Admission Test (GMAT)
The GMAT is not normally a requirement for entry on our MBA. In the admission process, more emphasis is placed on your career achievement and appropriateness of the degree. However, the MBA Director may ask for the GMAT in certain circumstances. The minimum score we expect in these circumstances is 685.
MBA APPLICATION PROCESS

You can make an application at any time. Admissions are made on a rolling basis. As an indication application deadlines are set four weeks before the programme is due to begin. There are limited places in our Executive and full-time programmes, so an early application is advised.

You should provide the following documentation with your application:

- A resume or *curriculum vitae*, detailing your employment history and main achievements
- A written statement, demonstrating your motivation and reasons for undertaking the MBA
- Scanned copies of your degree certificate(s) or other professional qualifications
- Two letters of recommendation from managers and others in superior positions within your employing organization. Self-employed applicants or CEO/Presidents should submit letters either from business partners, respected individuals or board-level referees
- Documentation which confirms competence in written and spoken English (where appropriate)

Interview

All applicants are required to pass an interview. The interview is aimed at evaluating how well the candidate’s personal attributes meet those deemed necessary for success in the MBA.

You can apply for the programme at [www.rgu.ac.uk/applyonline](http://www.rgu.ac.uk/applyonline)

You should expect to receive a response within five working days to arrange an interview with the MBA Admissions tutor. If your application is incomplete, the time-scale will be longer.

There is no application fee.

MBA PROGRAMME FEES

Full-time MBA

Full-time MBA Oil and Gas Management (13 months): £18,850

The fee for the full-time programme does not include accommodation and living costs. Full-time MBA students should expect to budget around £8,000 for living expenses for a year in Aberdeen.

These fees do not include the International study tour or the accommodation / living costs for the leadership week.

Tuition fees can be paid by instalments. You can pay a 40% deposit followed by a payment of 10% each month until the balance is paid. The University accepts credit card payments and bank transfers.

Fees are reviewed annually and are subject to change.

Executive Part-time and Online MBA

Executive Part-time and Online MBA Oil and Gas Management (30 months): £16,000

These fees do not include the accommodation / living costs for the leadership week.

Tuition fees can be paid by instalments. You can pay a 40% deposit followed by a payment of 10% each month until the balance is paid. The University accepts credit card payments and bank transfers.

Fees are reviewed annually and are subject to change.
MBA SCHOLARSHIPS

The Aberdeen Business School is able to offer a limited number of scholarships to assist exceptionally able students who wish to undertake the MBA programme.

Full-time MBA
Scholarships range from £3,000 to £9,000. The numbers of Scholarships awarded varies from region to region.

Online MBA and Executive Part-time MBA
Scholarships range from £500 to £3,000 and are open to all applicants.

The Scholarships take the form of a reduction in the normal tuition fees by a specified amount. Successful applicants will be responsible for paying the balance of their tuition fees, and all travel and living expenses.

Criteria for the award of scholarships
All applicants must be in receipt of an offer for the programme.

The scholarship application is judged on three criteria. The first is academic excellence. The second is demonstrated career progression and achievement. The third is the written paper.

For more information please go to www.rgu.ac.uk/mba

Funding Opportunities for Home Students Resident in Scotland
The Scottish Government has recognised the MBA Oil and Gas Management Degree in providing priority funding for Part-time / Online postgraduate students. The Scottish Government will contribute £3,400 to each selected student on the MBA Oil and Gas Management degree. The funding is restricted in terms of places. To be eligible for this funding you must be a home-student resident in Scotland with an unconditional offer. Enquiries regarding this funding should be directed to the Robert Gordon University Admissions Office.
ORGANISATIONAL DEVELOPMENT AND MBA RECRUITMENT

A range of opportunities for engaging with the MBA team and MBA students are presented below:

**Working with us**

We are always interested to hear from organisations that would like to offer feedback on the MBA curriculum, make suggestions for further development and invest time, finance and/or people into the programme.

**Professional Development and Training**

If you would like a professional development or training solution for your organisation, built around any aspect of the MBA Oil and Gas Management degree, please get in touch with the MBA Director. This programme is currently delivered to several national oil companies.

**Engage with MBA Students**

You can engage with MBA students and MBA alumni through events, master classes and sponsorship.

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**How to recruit from Aberdeen Business School**

There are a number of ways to engage with our MBA talent at various stages during the MBA whether it be for an internship, to put forward a project, to promote a full-time career opportunity, to raise awareness of your organisation or to network with the MBA classes.

Our career service can assist you with the following:

- On-campus promotion and engagement workshops
- Posting recruitment opportunities to our online jobs portal
- Emailing MBA students
- Engaging with our MBA alumni
- Selecting of appropriate candidates
- Recruiting on-campus
- Organising on-campus interviews

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**PROPOSE A MBA PROJECT**

Students on the MBA Oil and Gas management degree conclude their studies with a project. We normally have 14-20 project groups each year from the full-time class.

All projects are strategic in nature and focus on real opportunities facing an organisation or a government. All projects are agreed at the highest levels within the host organisations. Project proposals must be linked to the strategic objectives of your organisation.

Should you propose an MBA project, you can expect students to:

- To undertake primary and secondary research
- To work with your organisation in agreeing a research plan
- To analyse and evaluate the strategic problem and make recommendations to your organisation
- To propose a course of action for consideration

All students will have an academic supervisor and a company supervisor from the host organisation. There are no salary costs attached to projects but we ask organisations to pay expenses incurred by students in the course of the work. We also encourage organisations to make a financial contribution to the activities of the MBA; the value of this will depend on the value of the project to your organisation.

If you have a project you would like to be put forward for consideration, we will assist you with scoping, the matching process and interviewing of students.

**Time-frame for MBA projects:**

<table>
<thead>
<tr>
<th>January to April</th>
<th>May</th>
<th>June</th>
<th>July</th>
<th>August</th>
<th>September</th>
<th>October</th>
</tr>
</thead>
<tbody>
<tr>
<td>Accept and scope project proposals</td>
<td>Match to groups</td>
<td>Detail research scope</td>
<td>Project implementation and research stage</td>
<td>Present findings and report</td>
<td></td>
<td></td>
</tr>
</tbody>
</table>

Students on our MBA Oil and Gas Management degree are in demand and we cannot always guarantee that proposed projects will be matched to a student-group or individual. All projects remain confidential.
INTERNATIONAL COLLABORATIONS

We are dedicated to providing the best international Energy MBA education available anywhere in the world. Meeting the needs of a global industry requires an international outlook, a network of Energy academics, and strong relationships with the Energy industry. We have developed and are developing international collaborations in the main Energy hubs around the world.

Curtin Graduate School of Business, Curtin University, Perth, Australia.

Perth is an Energy hub for the Indian and Southern Oceans. In 2010 the Curtin Graduate School of Business, Curtin University, and Aberdeen Business School have launched a joint MBA Oil and Gas Management initiative. This collaboration involves an exchange of course-content to broaden and deepen the curriculum.

Having content from two institutions with deep roots in the Energy industry allows students to gain an international perspective.

University of Vaasa, Vaasa, Finland

Finland is a country that has a high proportion of its energy needs coming from renewable energy sources. There is a strong energy renewables industry and expertise in Finland. Aberdeen Business School with the University of Vaasa launched the MBA Energy Business degree in 2010. The University of Vaasa will be bringing their academic, research and consultancy expertise in the field of energy renewables to this programme.

Other oil and gas collaborations are taking place with:
- University of Tulsa, Tulsa, Oklahoma, United States of America
- King Faisal University, Damman, Saudia Arabia.
- University of Stavanger, Stavanger, Norway
MEET THE MBA TEAM

You are more than welcome to visit the school. The MBA Director can spend time with you, answering questions you may have about the programme. You may also have the opportunity to sit in on an MBA class.

Alternatively, come and join us at one of our taster evenings in 2011 where you will have the opportunity to experience an MBA class and discuss the programme with faculty and alumni. Taster evenings will be held on the following dates in 2011:

April 2011
August 2011

Oil and Gas Industry Fairs

The University will be at the following Oil and Gas fairs in 2011:

- Offshore Europe, Aberdeen September 2011
- Offshore Technical Conference, Houston May 2011

The University has international representatives in many countries and we participate in many international education fairs. Please contact the school for more details.

MBA RECRUITMENT TOURS

We will be at the following Access MBA tours and QS World MBA tours in 2011:

**Europe**

- Aberdeen, Scotland Visit us any time
- Almaty, Kazakhstan 1 March 2011
- Moscow, Russia 3 March 2011

**Middle East**

- Abu Dhabi 9 April 2011
- Kuwait City, Kuwait 12 April 2011
- Doha, Qatar 14 April 2011

**Asia**

- New Delhi, India 10 April 2011
- Mumbai, India 12 April 2011

**Africa**

- Accra, Ghana 24 March 2011
- Lagos, Nigeria 26 March 2011
- Johannesburg, South Africa 29 March 2011
- Nairobi, Kenya 31 March 2011
CONTACT US

The University has two campuses, one in the city centre at Schoolhill and one on the south side of the city at Garthdee.

Aberdeen Business School is located at the Garthdee campus.

Postal Address:
Aberdeen Business School
Robert Gordon University
Garthdee Road
Aberdeen
AB10 7QE
Scotland

For general enquires contact:
Web: www.rgu.ac.uk/mba
Email: mba@rgu.ac.uk
Tel: +44 (0)1224 263852 or 263852
Fax: +44 (0)1224 263838

Contact the MBA Team

Allan Scott
MBA Director
Tel: +44 (0)1224 263428
Email: a.scott@rgu.ac.uk

Andrew Turnbull
Full-time MBA Course Leader
Tel: +44 (0) 1224 263816
Email: a.turnbull@rgu.ac.uk

Elina Russell
Online MBA Course Leader
Tel: +44 (0) 1224 263959
Email: e.russell@rgu.ac.uk

Bryan McNay
Executive Part-time Course Leader
Tel: +44 (0)1224 263833
Email: b.mcnay@rgu.ac.uk

Email: a.turnbull@rgu.ac.uk

Tel: +44 (0) 1224 263816

Email: b.mcnay@rgu.ac.uk

Tel: +44 (0) 1224 263959
Email: e.russell@rgu.ac.uk

City Centre Campus

Garthdee Campus

MBA Oil & Gas Management Study Modes MBA People MBA Admission

ABERDEEN BUSINESS SCHOOL MBA OIL AND GAS MANAGEMENT

ABERDEEN BUSINESS SCHOOL MBA OIL AND GAS MANAGEMENT

HOW TO FIND US
Aberdeen Business School
Robert Gordon University
Garthdee Road
Aberdeen
AB10 7QE

Talk to us
We can answer any questions or queries you may have. Simply call us on 01224 262728 or visit us at www.rgu.ac.uk/mba.